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SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.



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CUSTOMER STORY

Managing and Deploying Devices at a Global Scale Is Now Seamless for Euronav, Thanks to SOTI MobiControl

Euronav is the world's largest, independent quoted crude tanker platform engaged in the ocean transportation and storage of crude oil. As an integrated owner, operator and manager, Euronav positions itself as a leading provider of quality services thanks to its modern fleet combined with the professionalism of its experienced crews worldwide.

The Challenge

Euronav needed an Enterprise Mobility Management (EMM) solution that would allow them to remotely manage devices on any ship, anywhere in the world, at any time. The mobile devices used by Euronav are integrated in vessels traveling all over the world, so it's impossible for IT to request devices to be returned to their headquarters. They required a solution that would be simple, smart and flexible. It was also important they were able to manage different types of devices with easy installation, usage monitoring, app management and remote support, as well as security features that were available in one platform.

The Solution

It would be impossible for Euronav to manage their fleet of devices without SOTI MobiControl. The devices used in vessels are connected to the Internet via a satellite network so there is no constant connection, and the available bandwidth is also limited. This makes remote support, such as for the deployment of bulk changes on the devices, crucial. The flexible, user-friendly solution that SOTI MobiControl offers allows devices to be prepared and deployed, wherever the device is located, at any time it needs to be connected.

The Result

Using SOTI MobiControl, Euronav now remotely manages and seamlessly deploys a network made up of three different device types. They can easily monitor device usage, manage all the applications, put restrictions in place to secure the network and have full visibility over their entire network of devices.





"SOTI MobiControl has been critical to our operations, helping us to remotely manage devices around the world. Security is an important feature when managing devices remotely and we trust SOTI MobiControl because of the flexible, cost-efficient and user-friendly support functions offered."

> Fotis Tsitsirigkos, Euronav Fleet IT Manager

